

City of Providence



Rhode Island

Department of City Clerk

MEMORANDUM

DATE: April 27, 2020

TO: Purchasing Director

SUBJECT: **APPROVAL TO PIGGYBACK THE US COMMUNITIES/OMNIA PARTNERS-AWARD NUMBER 16154, WITH THE HOME DEPOT U.S.A., INC., – WATER SUPPLY BOARD**

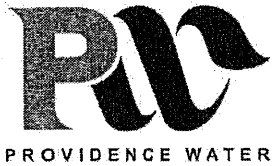
CONSIDERED BY: Board of Contract and Supply

DISPOSITION: VOTED: that the Purchasing Director hereby authorizes approval to Piggyback the US Communities/Omnia Partners-Award Number 16154, with The Home Depot U.S.A., Inc., for various hardware, tools and construction products, for a total contract amount not to exceed Seventy Five Thousand Dollars (\$75,000.00), all in accordance with the request of Ricky Caruolo, General Manager, in communication dated April 13, 2020.

cc: Pur.Dir.  
Contr. WSB AT  
File

*Shawn Selleck*

City Clerk



Tap Water Delivers

April 13, 2020

The Honorable Mayor Jorge O. Elorza  
Chairman, Board of Contract and Supply  
City Hall  
25 Dorrance Street  
Providence, RI 02903

The Hon. Jorge O. Elorza  
Mayor  
Ricky Caruolo  
General Manager

**RE: Requesting Approval to Piggyback Contract 16154 OMNIA Partners, formally known as National IPA and U.S. Communities: Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services with Home Depot U.S.A. Inc.**

MinTraq Number: 28773

Originating Contract with the Omnia Partners?  Yes  No

Contract Number: 16154

Dear Mayor Elorza:

The department of Providence Water (PW) respectfully requests to **piggyback** the attached contract under US Communities/ Omnia Partners - Award Number 16154 with **The Home Depot U.S.A., Inc.** in an amount not to exceed \$75,000.00 for FY2021.

PW wishes to take advantage of this program by piggybacking the award with OMNIA Partners for various hardware, tools and construction products. OMNIA Partners, formally National IOA and U.S. Communities, is nationwide purchasing cooperative designed to be a procurement resource for local and state agencies. As a registered participant of the program, PW can access a broad line of competitively solicited contracts which provide quality products, services and solutions.

Funds of \$75,000.00 are available in various Providence Water Accounts.

Minority Participation: 0 % MBE, 0 %WBE

**Home Depot U.S.A., Inc.**  
2455 Paces Ferry Road  
Atlanta, GA 30339

Respectfully Submitted,  
PROVIDENCE WATER

  
Ricky Caruolo  
General Manager

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125 Dupont Drive  
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# OMNIA PARTNERS



## MAINTENANCE, REPAIR, OPERATING, INDUSTRIAL SUPPLIES AND RELATED PRODUCTS Executive Summary

**Lead Agency:** Maricopa County, AZ

**Solicitation:** 16154-RFP

**RFP Issued:** August 4, 2016

**Pre-Proposal Date:** September 1, 2016

**Response Due Date:** September 22, 2016

**Proposals Received:** #5

**Awarded to: Home Depot U.S. A., Inc. Contract #16154-RFP (The Home Depot Pro)**

Maricopa County Office of Procurement Services issued RFP #16154-RFP on August 4, 2016, to establish a national cooperative contract for Maintenance, Repair, Operating, Industrial Supplies and Related Products.

The solicitation included cooperative purchasing in Section 1.0 Introduction, Background and Intent – 1.1 Master Agreement:

*Maricopa County, AZ (herein "Lead Public Agency" on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Maintenance, Repair and Operating (MRO) Supplies and Industrial Supplies in a Retail and Wholesale environment; and Related Products and Services (herein "Products and Services").*

And Section 1.0 Introduction, Background and Intent – 1.4 U.S. Communities:

*U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The Honolulu Star, HI
- Daily Journal of Commerce, OR
- ONVIA
- Merx.com
- U.S. Communities - Website

On September 22, 2016 proposals were received from the following offerors:

- Applied Industrial Technologies
- HD Supply Facilities Maintenance, Ltd.
- Interline Brands dba as Supply Works
- Camfil USA Inc
- Home Depot USA Inc.

One (1) proposal was deemed non-responsive and four (4) proposals were deemed responsive: Applied Industrial Technologies, HD Supply Facilities Maintenance Ltd, Interline Brands DBA as Supply Works, and Home Depot USA Inc.

Upon evaluation, the committee elected to award the four responsive proposals: Applied Industrial Technologies, HD Supply Facilities Maintenance Ltd, Interline Brands DBA as Supply Works, and Home Depot USA Inc. for maintenance, repair, operating supplies, industrial supplies and related products and services.

Contract includes:

Home Depot offers a robust selection of products in all MRO, hardware, and building products categories and associated services. Solution benefits include:

- Immediate same-day access to over 30,000 products at each store location
- Integration with most commonly used eProcurement platforms
- Bulk offerings through the Pro Desk at the local store
- Rebate incentive to Participating Public Agencies based upon spend volume

Term:

Contract period from February 1, 2017 through December 31, 2026 with the option to renew to a maximum of five (5) additional years, through December 31, 2031.

Pricing/Discount:

The Home Depot Pro Sales Desk is the preferred location for the Participating Public Agency customers to process transactions, due to the highly experienced staff available for government procurements. Home Depot also offers Volume Pricing Program, for large individual planned purchases, Home Depot has the ability to provide more aggressive savings to purchasers through Volume Pricing Discounts.

OMNIA Partners, Public Sector (The Home Depot Pro) Landing Pages:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/home-depot>